









# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

CELEBRATING THE 95TH ANNUAL BLACK HISTORY THEME
The Black Family: Representation, Identity, and Diversity

# FEBRUARY 2021 POST EVENT REPORT

<u>Click here</u> to visit the 2021 ASALH Black History Month Festival Page <u>Click here</u> to visit ASALH TV











# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

The Black Family: Representation, Identity, and Diversity

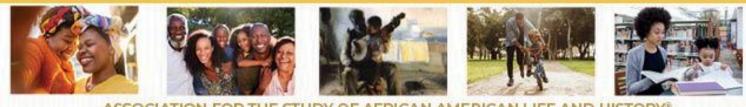
Summary Overview
TICKET SALES
DONATIONS
MEMBERSHIP
SPONSPONSHIP



# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

#### **Ticket Sales Summary**

Ticket Type	No. of Tickets Sold	Ticket Sales
\$50 General Admission	481	\$24,902
\$125 VIP Ticket	39	\$4,775
\$150 VIP Premier	74	\$11,450
	594	\$41,127
Sponsor Festival Gratis Tickets	245	



# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

# Donation Summary 2020 vs. 2021 January 1 - March 29

2021	\$174,623.79
2020	\$163,138.45

## **Membership Report**



	-			NAME AND ADDRESS OF			Market Annual Control			-
200000000000000000000000000000000000000		10.00	91918	Jan20	550		Feb20	255		Mar20
Membership	317		The second second	VS		reconnect to	VS	2011/11/15		VS
as of 3.29.21	Fee	Jan. 2020	Jan. 2021	Jan21	Feb. 2020	Feb. 2021	Feb21	Mar-20	Mar-21	Mar21
Associate	\$65	5	9	4	9	11	2	15	11	-4
Dual	\$100	113	129	16	130	148	18	140	152	12
Corporate	\$1,500	3	0	-3	3	2	-1	3	11	8
General	\$80	174	264	90	214	406	192	247	566	319
International	\$100	3	2	-1	3	4	1	3	5	2
Life Interim	\$300 f/ 5 yrs	33	6	-27	36	6	-30	38	6	-32
Life	\$1,500	530	564	34	532	564	32	532	563	31
Senior	\$55	461	453	-8	512	589	77	570	646	76
Student	\$45	64	79	15	74	99	25	77	118	41
Receives										
Benefits	NA	211	255	44	238	300	62	250	318	68
Total										
Individuals		1597	1761	164	1751	2129	378	1875	2396	521
Institutional	\$250	49	63	14	54	76	22	55	83	28
Total		and the same	8/8// 8/6/	ř	720409000	et Canada et al		Les on Carl	4010404	
Members		1646	1824	178	1805	2205	400	1930	2479	549
Branch Members	2020 total Branch members 2020 1,535	na	947		na	1054		na	1206	2020 total Branch members 2020 1,535 549 new
Gratis Members through Festival Sponsorship	Notes	en	na		en	na		na	140 of the 549 new members are gratis from Festival Sponsors	members, 140 from Sponsors, 403 are new PAID members.



# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

# Sponsorship Summary

**Click here** to visit the 2021 Festival Sponsor Page

2021 Festival Sponsorship Commitment	\$204,127
2021 Festival Sponsorship Funds Received	\$125,627
2021 Festival Sponsorship Funds Unpaid	\$78,500











# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

3	Organization Name	Sponsorship Level	Payment Commitment	Payment Status (Outstanding Payments)	Outstanding Payment Status Notes
4	Bank of America	Legacy	\$25,000.00	Invoiced	ASALH submitted invoice in March
5	AARP	Legacy	\$25,000.00		
6	Johnson & Johnson	Legacy	\$25,000.00		
	Omega Life Membership Foundation	Legacy	\$10,000.00		
	Omega Psi Phi Fraternity, Incorporated	Legacy	\$10,000.00	Invoiced	ASALH to follow up
9	A&E Network	Legacy	\$20,000.00	Invoiced	ASALH submitted invoice in March
10	New York Life	Legacy			
11			\$115,000.00	\$55,000.00	
12					
13	CULTURAL	SPONSORS			
14	Merck & Co.	Cultural	\$15,000.00	Invoiced	ASALH submitted invoice in March
15	TD Bank	Cultural	\$15,000.00		
16	Denny's Restaurant	Cultural	\$15,000.00		
17			\$45,000.00	\$15,000	
18					













# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

24	PRESERVATION	ON SPONSORS		
	National Council of Negro			
25	Women	Preservation	\$2,500.00	
26	Inc.	Preservation	\$2,500.00	Invoiced
	Treasury Department			
27	Federal Credit Union	Preservation	\$2,500.00	
28	DC Lottery	Preservation	\$3,000.00	Invoiced
29	Ardie Myers	Preservation	\$2,627.43	
30	Eric and Linda White	Preservation	\$2,500.00	
31	Barbara Morland	Preservation	\$2,500.00	
32	Association	Preservation	\$2,500.00	Invoiced
	National Museum of			
33	African American History	Preservation	\$2,500.00	
34	The Links Incorporated	Preservation	\$2,500.00	
	Methodist Episcopal			
35	Church	Preservation	\$2,500.00	
36			\$28,127.43	\$8,000.00













# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

38	CHAMPION S	SUPPORTERS		
	Prince George's			
39	Community College	Champion	\$1,500.00	
40	Robert Harris	Champion	\$1,500.00	
41			\$3,000.00	
42				
43	HERO SU	PPORTER		
44	Denise Rolark Barnes	Hero	\$1,000.00	
45			\$1,000.00	
46				
47	PATRON S	UPPORTER		
	Omega Psi Phi Fraternity,			
48	Incorporated - 3rd District	Patron	\$500.00	
49			\$500.00	
50	ADVER	TISERS		
51	House	1/2 page ad	\$500.00	Invoiced
52	Stifel	Full page ad	\$1,000.00	
53			\$1,500.00	\$500
54				
55			\$204,127.43	\$78,500
56				













# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

The Black Family: Depresentation, Identity, and Diversity

# **Analytics Overview**

ASALH.ORG

**ASALH TV** 

MARQUEE EVENT

CONSTANT CONTACT (HEAT MAP)

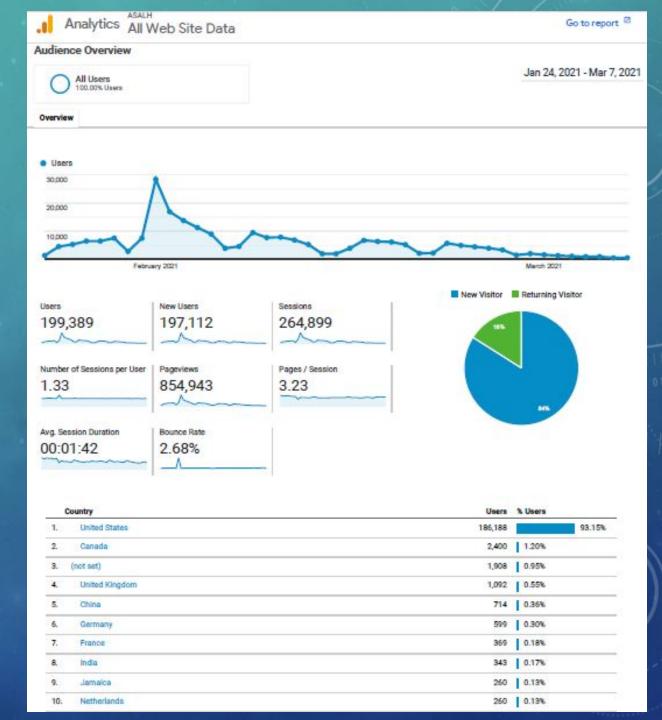
SURVEY EVALUATION

# ASALH.org Audience Overview

The peak pageviews was 30,000 visitors which occurred on February 1.







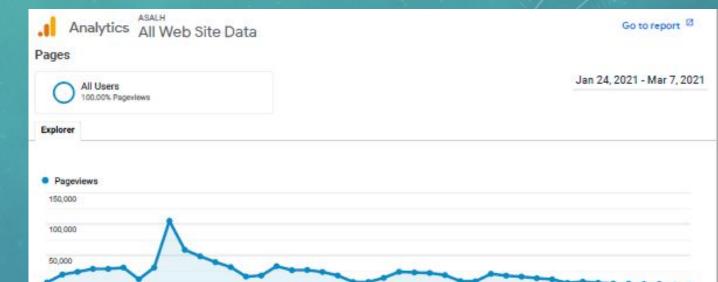
## **Top Performing Landing Page**

During February, ASALH.org top performing landing pages include:

- Black History Themes page
   192,264 pageviews
- About Us: About Black History Month
   121,334 pageviews
- Festival page118,447 pageviews







February 2021

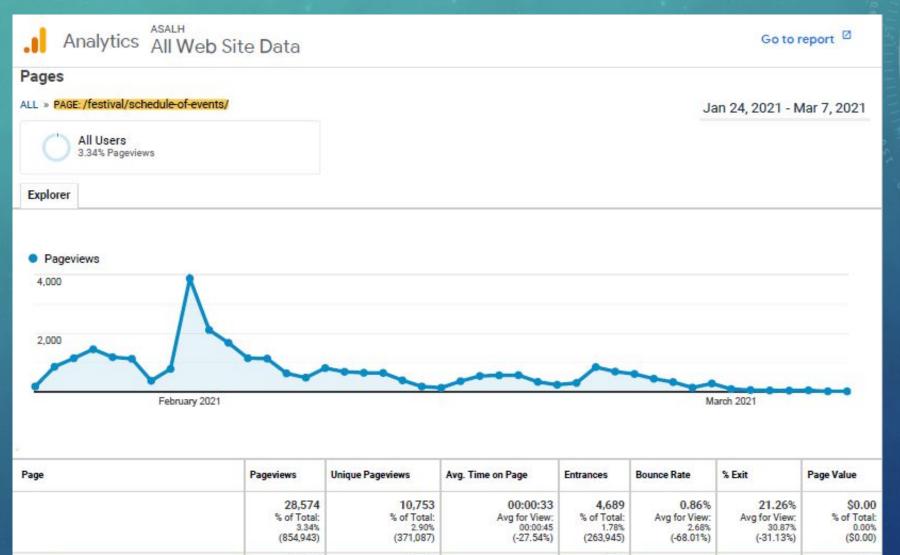
Page	Pageviews	Unique Pageviews	Avg. Time on Page	Entrances	Bounce Rate	% Exit	Page Value
	854,943 % of Total: 100,00% (854,943)	371,087 % of Total: 100,00% (371,087)	00:00:45 Avg for View: 00:00:45 (0.00%)	263,945 % of Total: 100,00% (263,945)	2.68% Avg for View: 2.68% (0.00%)	30.87% Avg for View: 30.87% (0.00%)	\$0.00 % of Total: 0.00% (80.00)
1. /black-history-themes/	192,264 (22,49%)		00:00:57	79,613 (30.16%)	0.72%	38.62%	\$0.00 (0.00%)
2. /about-us/origins-of-black-history-m	nonth/ 121,334 (14.195)		00:00:48	50,530 (19.14%)	0.64%	40.42%	\$0.00 (0.00%)
3. /festival/	118,447 (12,85%)		00:00:48	34,016 (12,89%)	0.71%	29.78%	\$0.00 (0.00%)
4. /	104,427 (12.21%)		00:00:33	34,190 (12.95%)	1.18%	23.10%	\$0.00 (0.00%)
5. /festival/schedule-of-events/	28,574 (3.34%)		00:00:33	4,689 (1.78%)	0.86%	21.26%	\$0.00 (0.00%)
6. /about-us/our-history/	21,174 (2.48%)		00:00:58	6,211 (2.35%)	0.85%	31.53%	\$0.00 (0.00%)
7. /asalh-announces-2021-black-histor	ry-theme/ 20,881 (2.44%)		00:00:54	6,953 (2.63%)	1.56%	34.57%	\$0.00 (0.00%)
8. /calendar/marquee/	16,684 (1.99%)		00:00:35	2,260 (0.86%)	1.23%	22.48%	\$0.00 (0.00%)
9. /about-us/	15,307 (1.79%)		00:00:42	2,241 (0.85%)	0.85%	23.43%	\$0.00 (0.00%)
10. /about-us/about-black-history-mont	th/ 12,338 (1.44s)		00:01:10	2,139 (0.81%)	0.98%	31.39%	\$0.00

Rows 1 - 10 of 8753

## **Schedule of Events Landing Page**

1. /festival/schedule-of-events/





10,753

(100.00%)

4,689

(100.00%)

0.86%

00:00:33

28,574

(100.00%)

21.26%

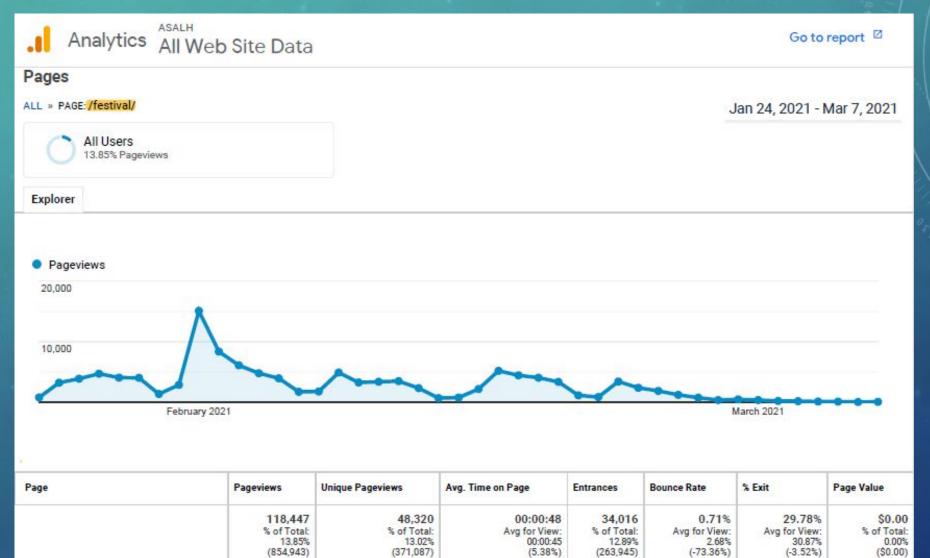
\$0.00

(0.00%)

## **Festival Landing Page**

1. /festival/





48,320

(100.00%)

34,016

(100.00%)

0.71%

00:00:48

118,447

(100.00%)

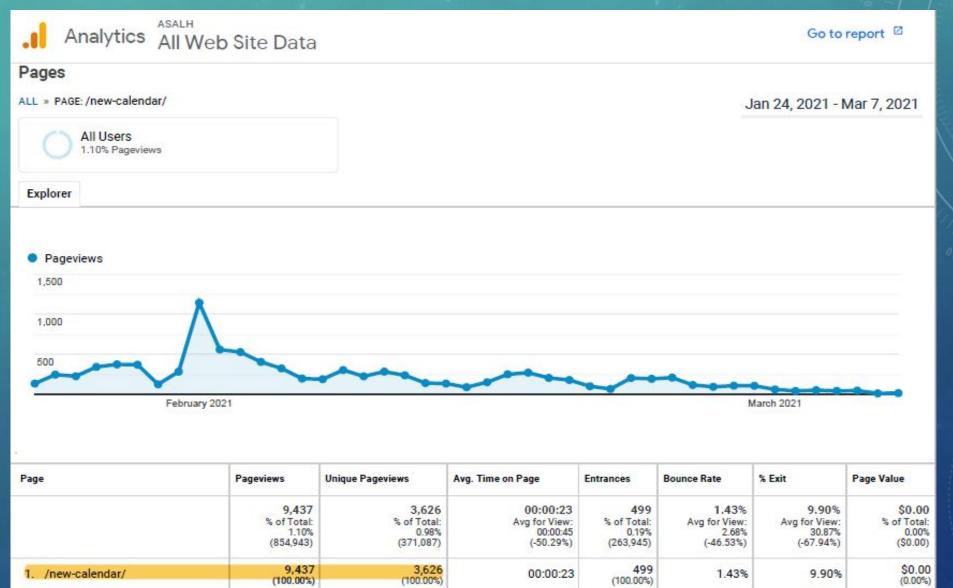
29.78%

\$0.00

(0.00%)

## **New Calendar (Main Events) Landing Page**

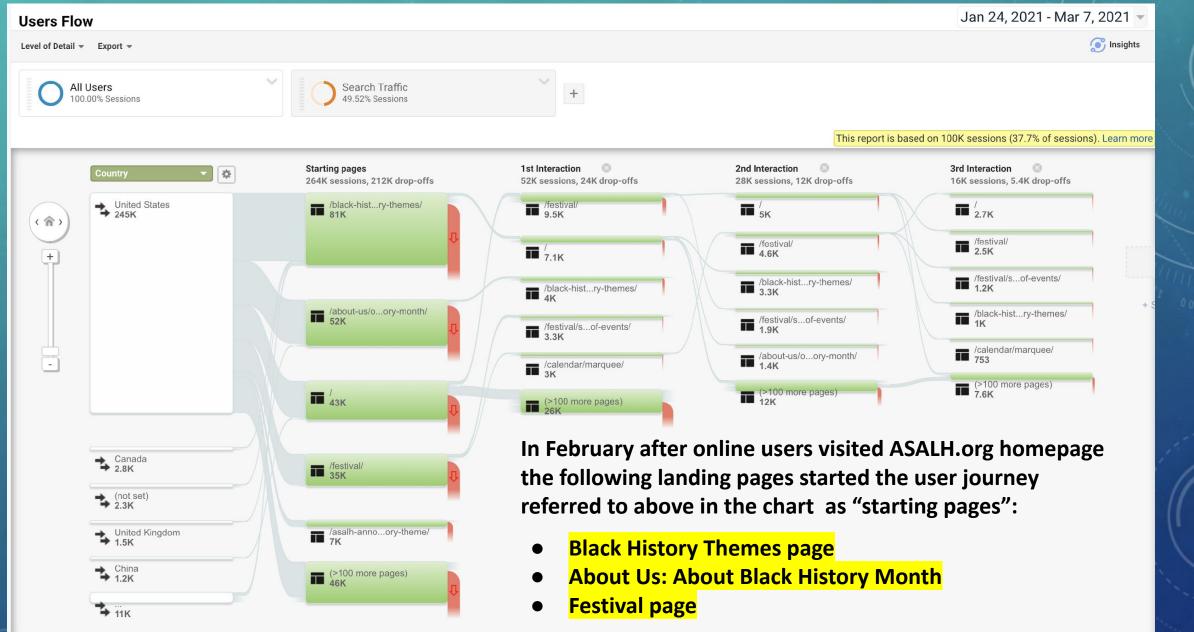




## **Website Analytics: User Flow**









# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

# Marquee Event Analytics

Total Marquee Festival tickets purchased -637 Marquee Festival event Zoom views  $683 \times 3^* = 2,049$  impressions (potential viewers)

Marquee Festival **Encore** event Zoom views  $44 \times 3^* = 132$  impressions (potential viewers)

\*advertising industry standard of x3 multiplier was used to calculate potential viewership per recommendation by Edgar Brookins

## **Constant Contact Heat Map**

ASALH

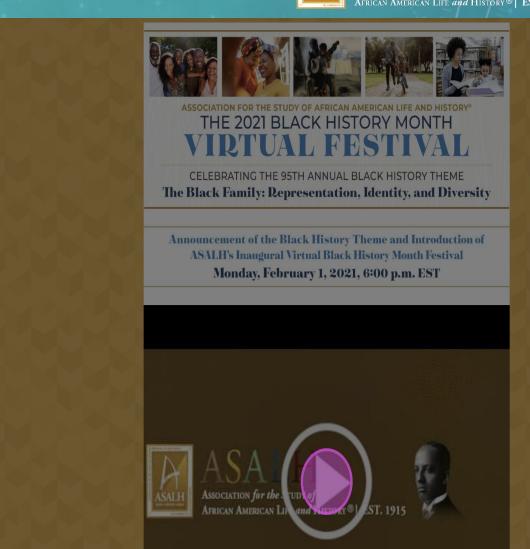
Association for the Study of

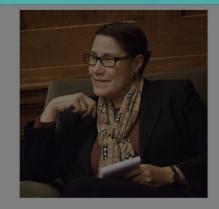
African American Life and History® | EST. 1915

The Heat Map function in Constant Contact (CC) is a graphical representation that informs us where individuals clicked in the email message they received. The pink color is a data visualization where viewers clicked.

Most commonly clicked in CC email:

- Current event information link
- Video trailer
- Graphic trailer
- ASALH TV





**Evelyn Brooks** Higginbotham ASALH. National President

Monday, I Coldary 1, 2021 6 p.m. EST on ASALH 1V. (ASALH TV, a YouTube Channel) FREE FESTIVAL EVENT

Join Evelyn Brooks Higginbotham, ASALH national president, for the announcement of the Black History Theme and introduction of ASALH's 2021 Black History Month Festival.

"No single word is more illustrative of our humanity—of who we are—than the word "family." It stands at the heart of human relationships, representing the essence of ties that bind people together by blood, by race, by social affinity, by national heritage, and by religious conviction. We constitute, for example, parents and children, brothers and sisters, and descendants of ancestors. We claim fictive kin in aunts, uncles, and cousins not actually related to us by blood."

Click here to read more

A Celebration of African American Life and History: Trailblazer Dr. Mae Jemison

Wednesday, February 3, 2021, 5:00 p.m. EST

Wednesday, February 3, 2021 5 p.m. EST on ASALH TV. (ASALH's premier YouTube Channel) **FREE FESTIVAL EVENT** 

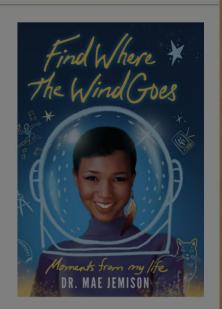
ASALH, in partnership with PBS Books will host a virtual conversation with trailblazer Mae Jemison on Wednesday, February 3 at 5pm ET on ASALH TV, the association's premier Youtube channel.

Encourage young people to join this conversation with the first African American woman to travel into space when she served as a mission specialist aboard the Space Shuttle Endeavour!

This event launches the release of the

Click here to read more

second edition of the book, Find Where the Wind Goes, a children's book about her life.



Wednesday, February 3, 2021 5 p.m. EST on ASALH TV. (ASALH's premier YouTube Channel) FREE FESTIVAL EVENT

ASALH, in partnership with PBS Books will host a virtual conversation with trailblazer Mae Jemison on Wednesday, February 3 at 5pm ET on ASALH TV, the association's premier Youtube channel.

Encourage young people to join this conversation with the first African American woman to travel into space when she served as a mission specialist aboard the Space Shuttle Endeavour!

This event launches the release of the second edition of the book, *Find Where the Wind Goes*, a children's book about her life.

Click here to read more

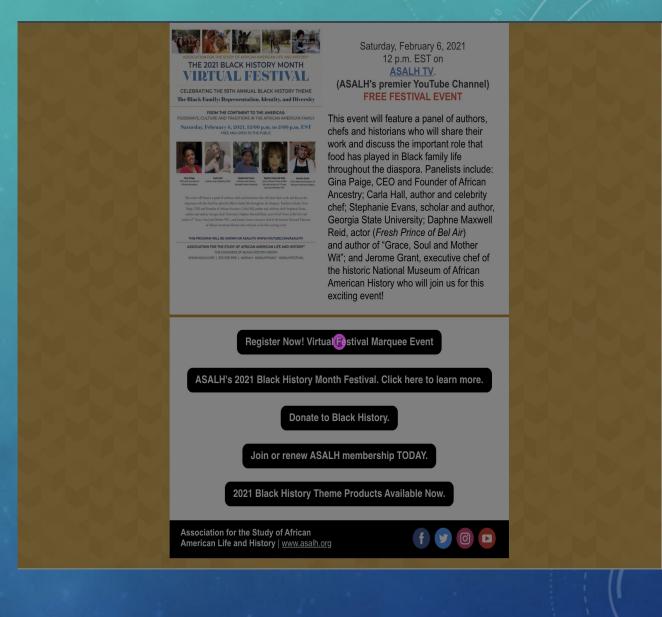




Constant Contact emails with Festival, donation and membership information were sent to almost 40,000 subscribers. The Heat Map analytics indicate subscribers did not click on:

- Donate to Black History
- Join or Renew ASALH Membership
- 2021 BH Theme Products

As a result, this button feature was removed from subsequent emails in February. Buttons that featured encore Festival performance information performed better in Heat Map analytics.





## **ASALH TV Analytics**

ASALH TV audience grew by 1,285 subscribers from Jan.1 - Feb. 28.

In February, ASALH TV reached more than 250,000 impressions (potential viewers) for all videos on the YouTube platform. Viewers spent more than 4,000 hours watching ASALH TV during the Festival.















ASSOCIATION FOR THE STUDY OF AFRICAN AMERICAN LIFE AND HISTORY

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CELEBRATING THE 95TH ANNUAL BLACK HISTORY THEME
The Black Family: Representation, Identity, and Diversity

#### ASALH TV Festival Event Views as of 3/30/21

Festival Event	ASALH TV Views		
Announcement of the 2021 Black History Theme and Introduction of ASALH's Inaugural Virtual Festival	6,748		
PBS Books Presents: A Celebration of	ASALH TV View	1,165	
African American Life & History: Trailblazer Dr. Mae Jemison	PBS FB Views	9,800	
Third and D. Mar. Peliffor	PBS Youtube Views	979	
From The Continent To The Americas: Foodways, Culture And Traditions In The African American Family	2,	358	
ASALH Manhattan Branch Event: "How African American Families Have Been Portrayed in the Media"	2,412		
Diving with a Purpose: Recovering and Reexamining Our Roots	1,5	962	
Presentation of the Inaugural ASALH Book Prize	774		
Prince George's County Truth Branch of ASALH Event Charlene Dukes on the Black Family and Education	935		
ACALH and DDC Danks arreads A Consider	ASALH TV Views	559	
ASALH and PBS Books present A Special Conversation between Ngugi Wa	PBS FB Views	8,600	
Thiong'o, Nubia Kai & Sundiata Cha-Jua	PBS Youtube Views	60	

# **ASALH TV Analytics**

Views for ASALH TV Festival promotional videos















ASSOCIATION FOR THE STUDY OF AFRICAN AMERICAN LIFE AND HISTORY®

# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

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The Black Family: Representation, Identity, and Diversity

#### ASALH TV Festival Promotional Video Views as of 3/30/21

Festival Promotional Video	ASALH TV Views	
ASALH Invites You to Attend the 2021 Virtual Black History Month Festival	10,192	
February 1st Black History Month Kick- off event	1,468	
Diving with a Purpose: Recovering and Reexamining Our Roots	1093	
From The Continent To The Americas: Foodways, Culture And Traditions In The African American Family	896	
Presentation of the Inaugural ASALH Book Prize	1,037	
Marquee Event! A Conversation w/ Henry Louis Gates, Jr. & Evelyn Brooks Higginbotham	1111	

#### **ASALH TV Comments by Guests**

Love this! Excellent discussion invoking precious memories

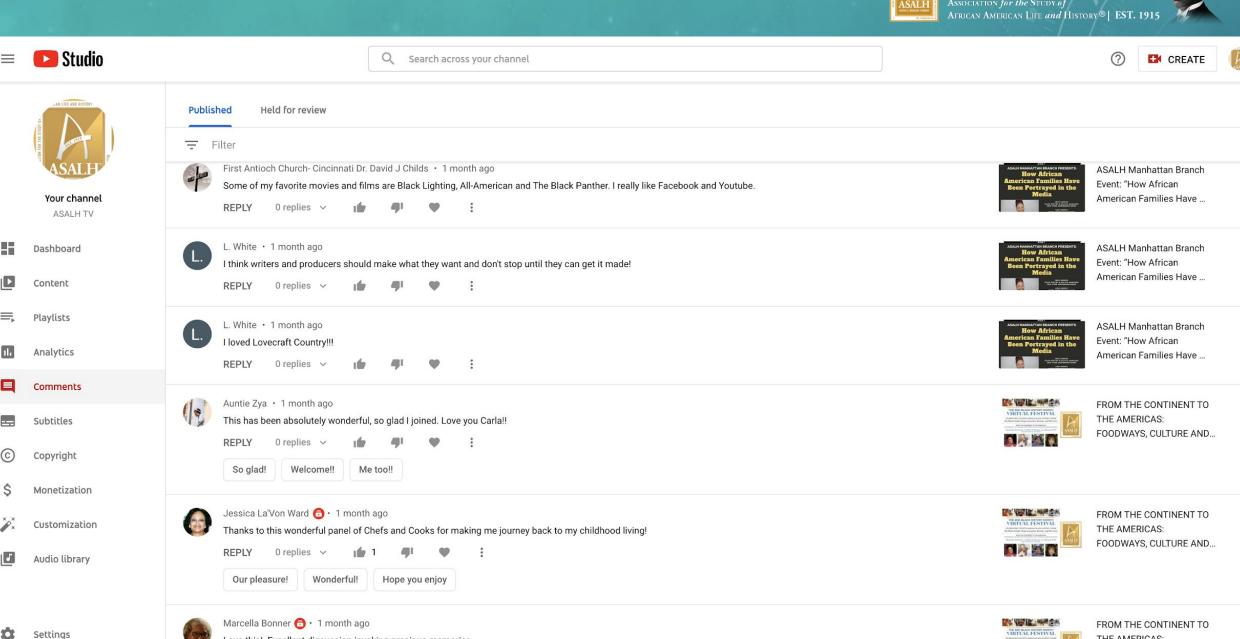
0 replies v

Send feedback



THE AMERICAS:

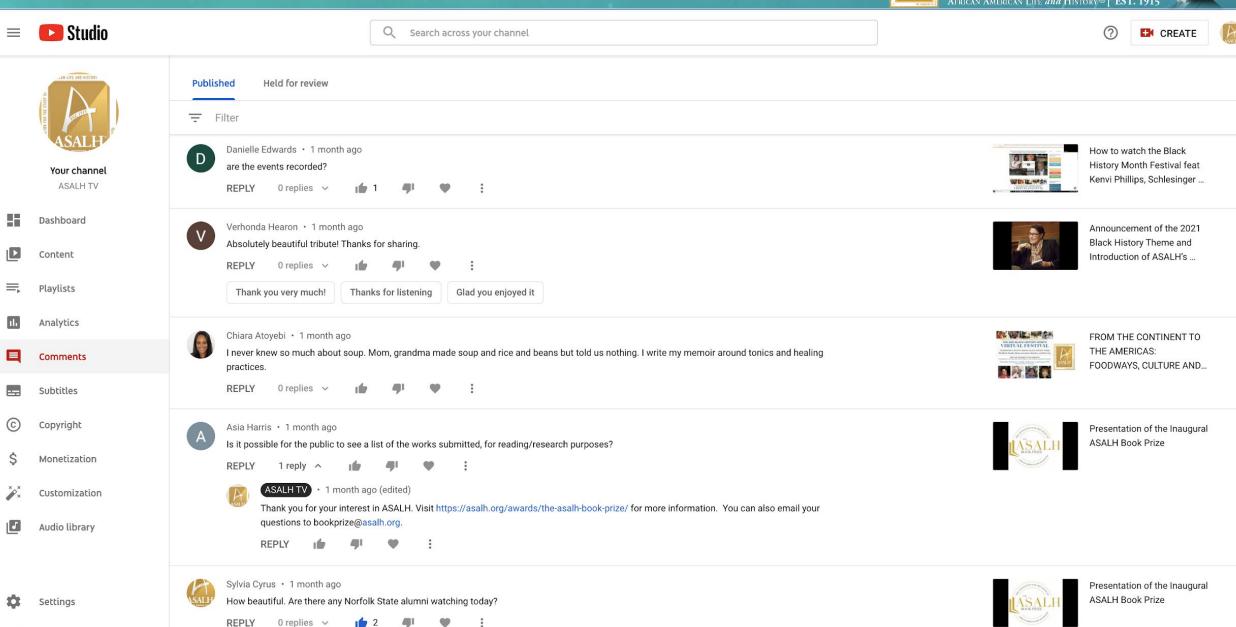
FOODWAYS, CULTURE AND...



#### **ASALH TV Comments by Guests**

Send feedback

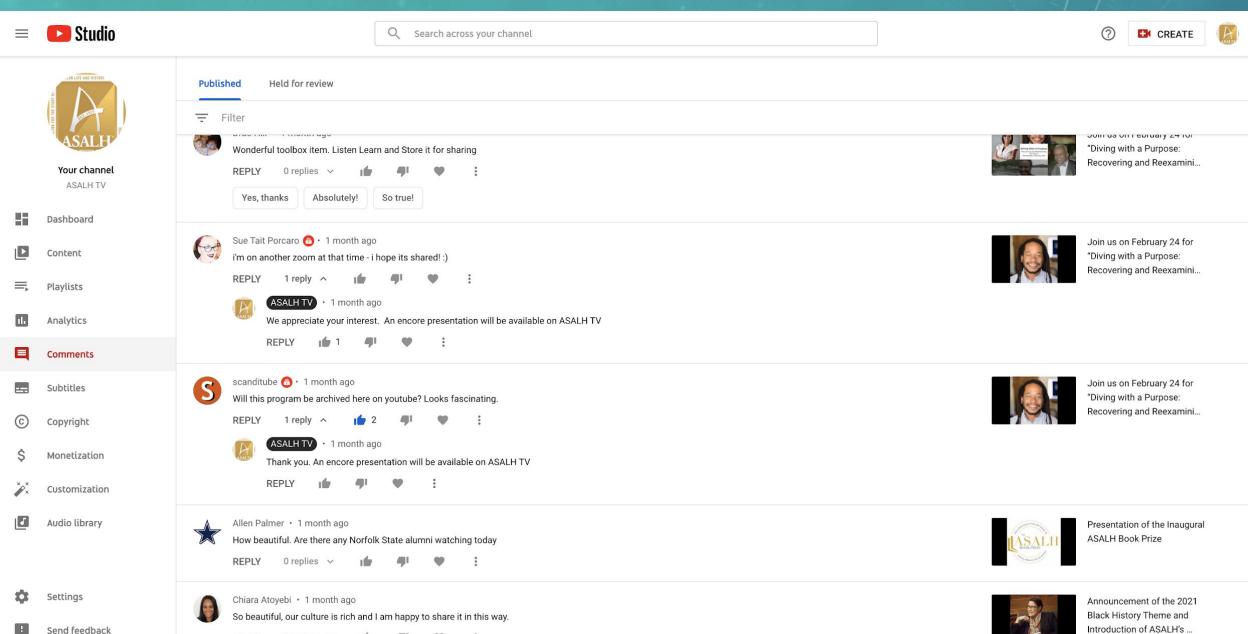




#### **ASALH TV Comments by Guests**

0 replies v





## **National Media Coverage Report**



ASALH 2021 Black History Month Festival was featured in the following media outlets:

- USA Today
- French Embassy (Twitter only)
- Atlantic Broadband(cable networks) Festival PSA created by Andrew Walton
- News 12, New York
- A Second Chance-Kinship Newsletter (interview with Sylvia Cyrus)
- USA Today reporter Donna Owens (interview with Karsonya Whitehead)
- VOA/Adams Phillips in New York (interview with Sylvia Cyrus)
- CBS 11/KTVT, Dallas, TX
- PBS Books
- Abby Stone, Well+Good Website (reach of 12 million monthly pageviews)
- The Daily Standard, Mercer County, OH, Leslie Gartrell
- Township of Union, NJ, William Reyes, coverage about Black History Month programs
- Boston News TV station, WCVB Ch 5









## THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

CELEBRATING THE 95TH ANNUAL BLACK HISTORY THEME The Black Family: Depresentation, Identity, and Diversity

## RESTIVAL EVENT

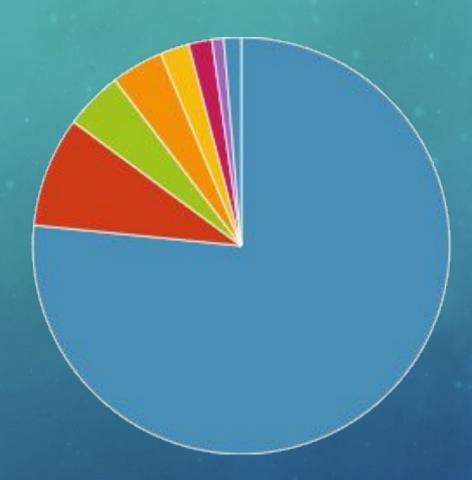
SURVEY EVALUATION RESULTS

## ARE YOU AN ASALH MEMBER?





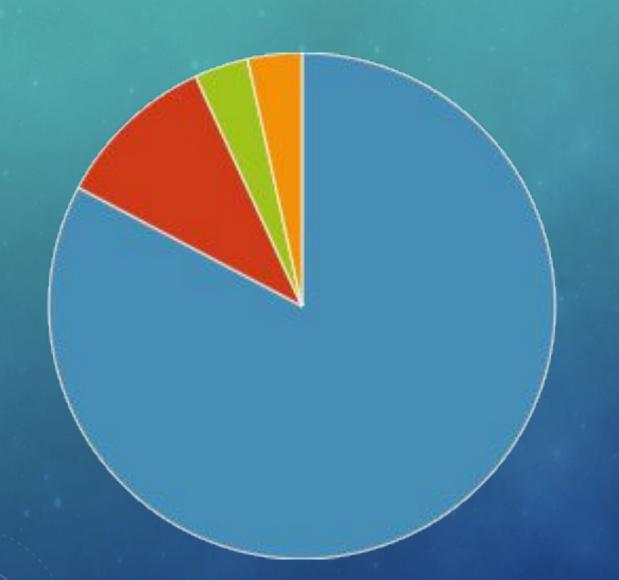
#### WHICH FESTIVAL PROGRAM DID YOU ATTEND?

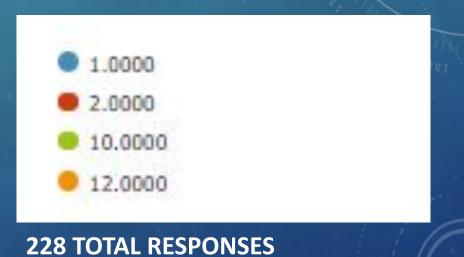


- February 20th: Virtual Festival Marquee Event: A Conversation with Henry Louis Gates, Jr. and Evelyn Brooks Higginbotham
- February 24th: Diving with a Purpose: Recovering and Reexamining Our Roots
- February 7th: Manhattan Branch, Panel Discussion "How African American Families Have Been Portrayed in the Media".
- February 1st: Announcement of the Black History theme and Introduction of ASALH's Virtual Black History Month Festival
- February 28th: Prince George's County Truth Branch of ASALH Presents Charlene Dukes on the Black Family and Education
- February 6th: From the Continent to the Americas: Foodways, Culture and Traditions in the African American Family
- February 3rd: A Celebration of African American Life and History: Trailblazer Mae Jemison
- Other\_\_



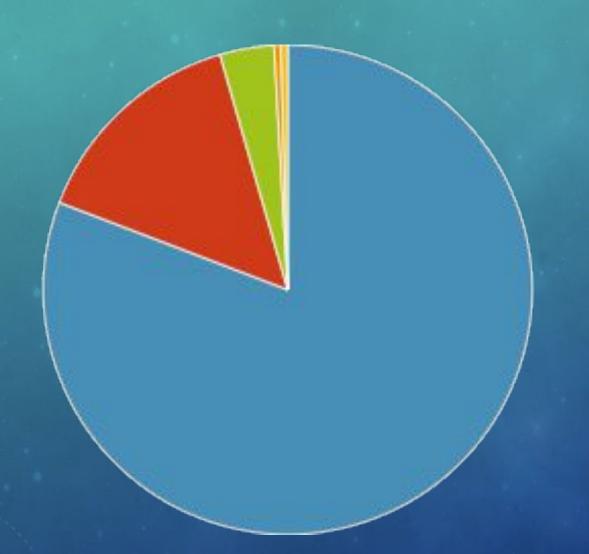
## HOW MANY PEOPLE, INCLUDING YOU, WATCHED THE PROGRAM ON YOUR DEVICE?







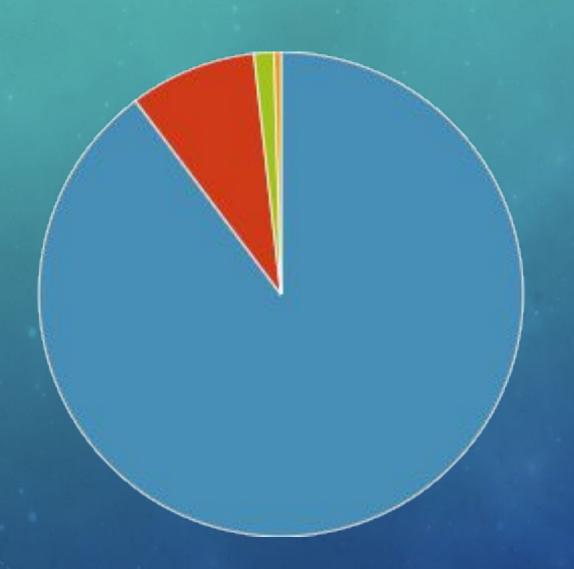
## WHAT IS YOUR SATISFACTION WITH THIS PROGRAM?



Very Satisfied
 Satisfied
 Neutral
 Dissatisfied
 Very Dissatisfied



## HOW SATISFIED WERE YOU WITH THE SPEAKERS?



Very Satisfied

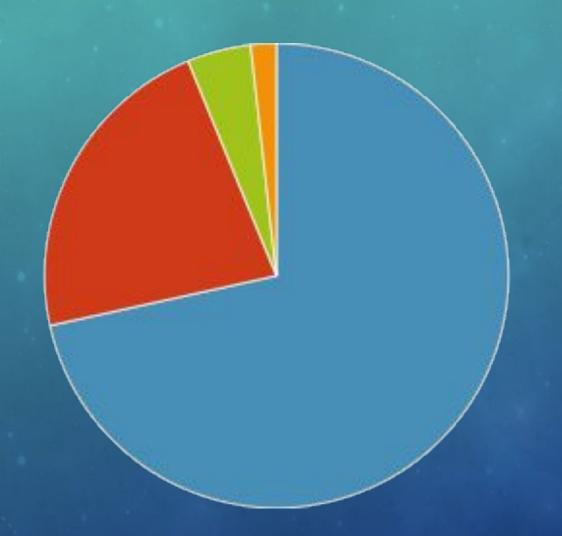
Satisfied

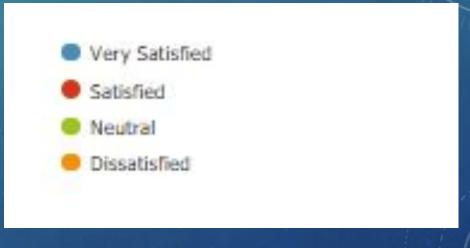
Neutral

Very Dissatisfied



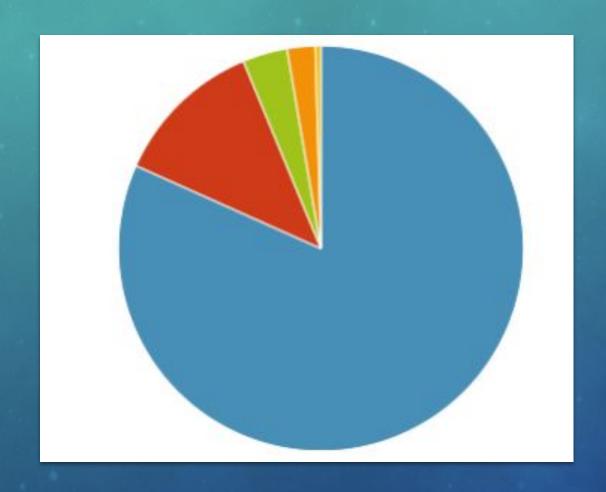
# WERE YOU SATISFIED WITH THE QUALITY OF THE AUDIO AND THE VIDEO FOR THIS PROGRAM?

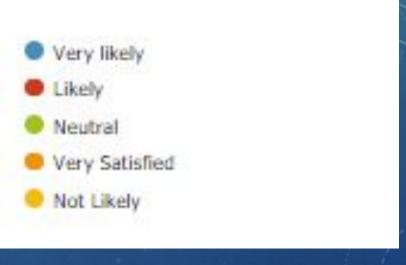






# ARE YOU LIKELY TO PARTICIPATE IN AND TELL OTHERS ABOUT FUTURE ASALH PROGRAMS AND EVENTS?









# HOW DID YOU FIND OUT ABOUT THE ASALH BLACK HISTORY MONTH FESTIVAL?

- Website
- Email
- Friend
- Social Media
- An ASALH Member or Branch
- Through an organization, institution or newsletter (AFRO, NAACP, sorority or fraternity, DuPont Black Employee Network, Merck LEAD event, Mosaic Theater in DC, Delta Housing Corporation DC, etc)
- Participated in previous ASALH programs where it was mentioned



## WHAT DO YOU SUGGEST AS A FUTURE ASALH PROGRAM?

#### **Suggestions**

- More programs on Saturdays
- More live programs where participants can engage the presenters
- More programming for youth and young audiences
- An in person luncheon



## Programs on the following subjects:

- African Americans and Native Americans
- Afro-Caribbeans
- Black Educators
- Black scholars and educators under the age of
   60
- Black Suffragettes
- Book author sessions similar to the conference
- HBCUs collections, alumni, their impact, etc/
- Juneteenth
- Reparations
- The 1776 Project
- Underground Railroad
- The "direct" relationships among global colonialism-oppression-racism (especially in US)-racial justice, today

- African American African Diaspora relations (i.e dialogues with Blacks in Latin America - in the arts, social movements, etc.)
- Farmers/Agriculturalists
- Changes in the Black Family Reality and Misconceptions
- Black contributions to science, technology, engineering, and mathematics.
- Black theatre
- color and the US Census
- Blacks and law enforcement
- Changes in the Black Family Reality and Misconceptions
- Black Women



## Is there anything we could have done to improve your experience?

- Improve audio/visual quality
- Fully live events or combined live and pre recorded instead of fully prerecorded
- Improved technology
- Instruction on joining Zoom programs
- Longer Marquee event so speakers thoughts were not cut off
- Keep names of the presenters and panelists on screen longer
- Have supporting images during panel discuss and conversations
- Include Q&A for all events
- Panel of reactors to events
- lecture on the current theme, and its possibilities for programming
- Add photos and video during programs to support commentary













# THE 2021 BLACK HISTORY MONTH VIRTUAL FESTIVAL

The Black Family: Representation, Identity, and Diversity

### THANK YOU

YOU MADE THE 2021 ASALH BLACK HISTORY MONTH FESTIVAL

A HUGE SUCCESS!