

ASALH 2022 Budget (Condensed)
Working Draft - As of 10/27/21

			(Proposed)	(12/31/21 vs 2022 Budget)
	2021 Budget	12/31/21 (Projected)	2022 Budget	\$ Change
REVENUE				
Membership Dues	\$ 178,000	\$ 210,465	\$ 225,000	\$ 14,535
Contributions	112,000	116,892	130,000	13,108
BHM Festival Revenue	100,000	248,443	164,000	(84,443)
Publications Revenue	182,500	182,727	185,000	2,273
Live Conference Revenue	-	-	352,500	352,500
Virtual Conference Revenue	130,000	131,465	175,000	43,535
ASALH TV Revenue	2,000	1,500	2,000	500
Grants Income	85,000	60,154	50,000	(10,154)
Other Income	65,450	300,189	1,000	(299,189)
Total Revenue	854,950	1,251,835	1,284,500	32,665
EXPENSES				
Program Expenses				
Member Services	177,000	167,402	163,900	(3,502)
BHM Festival Expenses	93,000	112,749	126,000	13,251
Publications Expenses	177,500	145,364	162,000	16,636
Live Conference Expenses	-	-	337,200	337,200
Virtual Conference Expenses	109,500	128,402	145,500	17,098
ASALH TV Expenses	2,000	1,921	2,000	79
Other Program Expenses	-	22,520	-	(22,520)
Total Program Expenses	559,000	578,358	936,600	358,242
Management & General	157,000	233,398	166,700	(66,698)
Development	138,950	99,017	181,200	82,183
Total Expenses	854,950	910,773	1,284,500	373,727
GRANTS				
Grant Income	870,000	410,043	500,000	89,957
Grant Expenses	870,000	470,103	500,000	29,897
Grant Income (Loss)	-	(60,060)	-	60,060
Total Revenue	1,724,950	1,601,724	1,784,500	182,776
Total Expenses	1,724,950	1,380,876	1,784,500	403,624
Change in Net Assets	\$ -	\$ 220,848	\$ -	\$ (220,848)

ASALH 2022 Budget (Detail)
Working Draft - As of 10/27/21

	2021 Budget	2022 Budget	\$ Change
REVENUE			
Membership Dues	\$ 178,000	\$ 225,000	\$ 47,000
Contributions	112,000	130,000	18,000
BHM Festival Revenue	100,000	164,000	64,000
Publications Revenue	182,500	185,000	2,500
Live Conference Revenue	-	352,500	352,500
Virtual Conference Revenue	130,000	175,000	45,000
ASALH TV Revenue	2,000	2,000	-
PPP Revenue	62,300	-	(62,300)
Grants Income	85,000	50,000	(35,000)
Other Income	3,150	1,000	(2,150)
Total Revenue	\$ 854,950	\$ 1,284,500	\$ 429,550
EXPENSES			
Program Expenses			
Member Services	177,000	163,900	(13,100)
BHM Festival Expenses	93,000	126,000	33,000
Publications Expenses	177,500	162,000	(15,500)
Live Conference Expenses	-	337,200	337,200
Virtual Conference Expenses	109,500	145,500	36,000
ASALH TV Expenses	2,000	2,000	-
Total Program Expenses	559,000	936,600	377,600
Management & General			
Salary & Wages	420,000	442,400	22,400
Fringe Benefits	57,000	45,000	(12,000)
Payroll Taxes	54,000	45,000	(9,000)
Office Lease	36,000	36,000	-
Travel	1,000	1,000	-
Insurance	7,500	8,500	1,000
Telephone	10,000	10,000	-
Computer & Internet Services	2,500	5,000	2,500
Dues and Subscriptions	3,000	5,500	2,500
Website	20,000	20,000	-
Database Maintenance	12,000	16,000	4,000
Public Relations & Marketing	3,000	3,000	-
Postage	8,000	8,000	-
Bank Fees	1,250	2,000	750
Credit Card Processing Fees	17,000	20,000	3,000
Payroll Processing Fees	3,000	5,000	2,000
Accounting	78,000	82,200	4,200
Audit	11,000	12,000	1,000
Legal	1,000	1,000	-
Executive Council Meetings	500	500	-
Office Supplies	9,500	9,500	-
Equipment Lease	6,000	6,500	500
Equipment Repairs & Maintenance	4,000	3,000	(1,000)
Gifts & Courtesies	1,000	1,000	-
Storage and Archives	5,400	5,400	-
Licenses & Fees	1,000	1,000	-
Miscellaneous/Contingencies	5,000	5,000	-
Salary Allocation (To Programs)	(288,000)	(356,400)	(68,400)
Indirect Allocation	(332,650)	(276,400)	56,250
Total Management & General	157,000	166,700	9,700
Development	138,950	181,200	42,250
Total Expenses	854,950	1,284,500	429,550
Grants			
Grant Revenue	870,000	500,000	(370,000)
Grant Expenses	870,000	500,000	(370,000)
Grants Income (Loss)	-	-	-
Total Revenue	1,724,950	1,784,500	59,550
Total Expenses	1,724,950	1,784,500	59,550
Change in Net Assets	\$ -	\$ -	\$ -