ASALH 2022 Annual Conference Budget Working Draft - Revised - As of 5/2/22

REVENUE		22 Budget Revised)	2022 Budget (Original)	\$ Change
Conference Registrations	\$	265,000	\$ 265,000	\$ -
Sponsorship Revenue	•	150,000	195,000	45,000
Souvenir Journal Revenue		20,000	20,000	-
Authors Book Signing		2,500	2,500	_
Exhibitor Revenue		15,000	25,000	10,000
Tours		9,000	10,000	1,000
HU Mellon Grant		20,000	-	(20,000)
Conference Donations		4,000	5,000	1,000
Film Festival		5,000	5,000	-
Total Revenue		490,500	527,500	37,000
<u>EXPENSES</u>	•	10.000	A	•
Management & Planning	\$	18,000	\$ 18,000	\$ -
Consultants/Administrative Support		17,180	30,000	12,820
Staff Travel		20,000	25,000	5,000
EC Dinner		1,500	2,000	500
Wednesday Opening Night Reception		-	12,000	12,000
Thursday Luncheon		7,300	10,000	2,700
Thursday Night Cap Mixer		6,700	15,000	8,300
Friday CGW Luncheon		7,300	10,000	2,700
Friday Night Out		13,000	12,500	(500)
Saturday Luncheon		7,300	10,000	2,700
Saturday Banquet		9,500	15,000	5,500
Sunday Breakfast		-	5,000	5,000
Academic Program		16,000	40,000	24,000
Black History Tour Expenses		10,500	7,500	(3,000)
Teacher Workshop/Luncheon		-	4,500	4,500
Exhibits		7,200	4,000	(3,200)
Film Festival		1,000	3,500	2,500
Author's Book Signing		625	-	(625)
Cvent		20,000	-	(20,000)
Audio Visual		84,000	55,000	(29,000)
Website		10,000	10,000	-
Marketing/Public Relations		1,000	1,000	-
Photography/Videography		1,200	500	(700)
Postage/Shipping		1,000	1,000	-
Printing/Supplies/Materials		10,000	7,500	(2,500)
COVID Screening		10,000	-	(10,000)
Miscellaneous Expenses		5,000	10,000	5,000
Conference Salary & Wages		98,000	98,000	-
Conference Indirect Allocation		75,700	75,700	
Total Expenses		459,005	482,700	23,695
Net Income (Loss)	\$	31,495	\$ 44,800	\$ 13,305